

EqualLogic Plans to Deliver Automated Disaster Recovery Capabilities for VMware Environments

Collaboration with VMware to Provide Seamless Use of PS Series Auto-Replication with VMware Site Recovery Manager to Simplify Implementing, Testing and Executing Disaster Recovery Plans

Nashua, N.H.—September 10, 2007- EqualLogic®, a leading provider of high-performance iSCSI storage area network (SAN) solutions, today announced its collaboration with VMware to deliver end-to-end disaster recovery automation and management through VMware Site Recovery Manager and EqualLogic PS Series SANs. This combination is expected to provide a disaster recovery solution that can be verified and automated to help enterprises maximize the availability of critical services in the event of a data center failure.

Currently, data centers using VMware Infrastructure and EqualLogic's virtualized SAN solution benefit from consolidation, flexibility and simplicity that provide advantages for disaster recovery operations. Now, EqualLogic is working with VMware to enable VMware Site Recovery Manager to support and seamlessly leverage PS Series Auto-Replication. As a result of this effort, joint customers are expected to be able to automate critical recovery processes and test full recovery of VMware Infrastructure environments that have been replicated between two EqualLogic SANs with minimal impact on production services.

"VMware and EqualLogic share a vision for evolving IT infrastructures to be more flexible, reliable and easy to manage through the use of virtualization and sophisticated automation," said Parag Patel, vice president, alliances at VMware. "EqualLogic is a trusted partner in the storage market whose commitment to lowering the cost of managing and protecting customers' data centers aligns with our own."

John Joseph, vice president of marketing at EqualLogic, said, "Virtualization from EqualLogic and VMware in storage and servers helps our customers deploy flexible, consolidated and highly-available IT environments. This collaboration is intended to help enable businesses to move easily through the process of planning, testing and recovering their critical IT environments, overcoming the uncertainty and complexity inherent in traditional approaches to disaster recovery."

EqualLogic's Auto-Replication capability is a standard feature in PS Series storage arrays, eliminating the typical cost of storage replication software license fees. Auto-Replication is designed to be easy to set up and manage and interoperate between all of EqualLogic's products. In virtualized server environments based on IP/Ethernet networks, EqualLogic's IP storage systems simplify IT operations by reducing networking complexity and eliminating the need for expensive training and consulting typically associated with managing Fibre Channel networks.

EqualLogic will be hosting a webcast featuring VMware as a co-presenter about VMware Site Recovery Manager, on September 12 at 12:00 p.m. ET / 9:00 a.m. PT. To register for the webcast, "Simple Disaster Recovery: iSCSI Storage and Server Virtualization Deliver Results," please visit: www.equallogic.com/goto/VMworld2007.

About EqualLogic

EqualLogic® makes data storage systems that simplify the way enterprises of all sizes store and protect information. EqualLogic's award-winning PS Series storage area network (SAN) solutions provide sophisticated management capabilities that reduce the time and money IT staff spend on data storage. Since shipping its first product in June 2003, EqualLogic has added more than 2,500 customers in 30 countries. Based in Nashua, New Hampshire, EqualLogic has sales offices throughout Europe and Asia-Pacific. For more information, please visit <http://www.equallogic.com>.

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Forward-Looking Statements

This press release about EqualLogic's plans to deliver automated disaster recovery capabilities for VMware environments includes forward-looking statements. These statements contain the words "believes," "anticipates," "plans," "expects," "will" and similar expressions. Actual results may differ materially from those indicated by such forward-looking statements as a result of various important factors, including EqualLogic's history of operating losses, fluctuations in its operating results, competition in the networked storage market, its reliance on resellers, distribution partners, third-party component suppliers and a single contract-manufacturer, and economic, market, technological and other factors. In addition, the forward-looking statements included in this press release represent EqualLogic's views as of the date of this press release. EqualLogic anticipates that subsequent events and developments will cause its views to change. However, while EqualLogic may elect to update these forward-looking statements at some point in the future, it specifically disclaims any obligation to do so. These forward-looking statements should not be relied upon as representing EqualLogic's views as of any date subsequent to the date of this press release.

Media Contacts:

Dylan Locsin
EqualLogic, Inc.
603-249-7940
dlocsin@equallogic.com

Heather Ailara
Racepoint Group, Inc.
781-487-4650
equallogic@racepointgroup.com

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